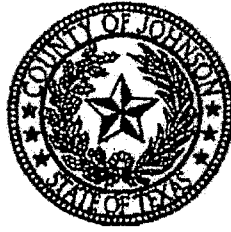


County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

1102 E. Kilpatrick, Suite B
Cleburne, Texas 76051
(817)556-6382
Fax:(817) 556-6385

August 21, 2018

Gem Seal Pavement Products
John Kling
jkling@gemsealproducts.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Mr. Kling,

Our contract with Gem Seal Pavement Products expires September 30, 2018. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court approval.

The new contract dates will be October 1, 2018 through September 30, 2019.

Please sign below and return to me via email.

Sincerely,

Courtnei Bragg
Johnson County Assistant Purchasing Agent



YES, I want to renew for another year

8/24/2018

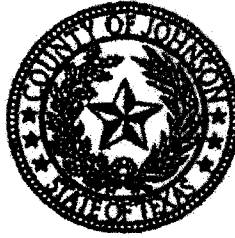
(Date)

NO. I do not want to renew

(Date)

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

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Cleburne, Texas 76051
(817) 556-6382
Fax: (817) 556-6385

August 16, 2018

Cleveland Asphalt
ATTN: Craig Moore
PO Box 1449
Shepherd, TX 77371
(800) 334-0177 p
(936) 628-6602 f
ccmcaoco@msn.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Mr. Moore,

Our contract with Cleveland Asphalt expires November 13, 2018. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2018 through November 13, 2019.

Please sign below and return to me via email.

Sincerely,

Courtnei Bragg
Johnson County Assistant Purchasing Agent

YES, I want to renew for another year

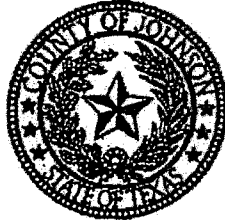
8/16/18
(Date)

NO. I do not want to renew

(Date)

County of Johnson, Texas

Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

1102 E. Kilpatrick, Suite B
Cleburne, Texas 76051
(817) 556-6382
Fax: (817) 556-6385

August 16, 2018

P2 Emulsions
ATTN: Sheryl Helms
516 McLennan Loop
Elm Mott, TX 76640
(254) 829-0330 p(254)829-0337
P2emulsions@mail.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Ms. Carlson,

Our contract with P2 Emulsions expires November 13, 2018. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2018 through November 13, 2019.

Please sign below and return to me via email.

Sincerely,

Courtnei Bragg
Johnson County Assistant Purchasing Agent

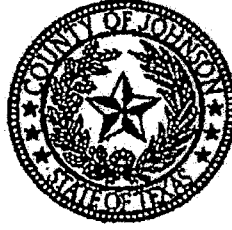
YES, I want to renew for another year

8/16/18
(Date)

NO. I do not want to renew

(Date)

County of Johnson, Texas



Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

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Cleburne, Texas 76051
(817)556-6382
Fax:(817) 556-6385

August 27, 2018

Ergon Asphalt and Emulsions
Karen.sellers@ergon.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Ms. Sellers,

Our contract with Ergon Asphalt and Emulsions expires September 30, 2018. Johnson County would like to exercise our option to renew with your firm for another year pending your agreement and Commissioners Court approval.

The new contract dates will be October 1, 2018 through September 30, 019.

Please sign below and return to me via email.

Sincerely,


Courtnei Bragg
Johnson County Assistant Purchasing Agent

YES, I want to renew for another year

(Date)

NO. I do not want to renew

(Date)



AUGUST 31, 2018

YES, I would like to renew with proposed pricing attached.

(Date)



11612 RM 2244 (Bee Caves Road)
Building 1, Suite 250
Austin, TX 78738
An Ergon Company

JOHNSON COUNTY RFB 2018-801
Asphalt and Asphalt Emulsions

PROPOSED PRICING
OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019

<u>Product</u>	<u>Current Price</u>	<u>Proposed Price</u>
CRS-2	\$1.45	\$2.40
CRS-2H	\$1.45	\$2.40
CRS-1P	\$2.45	\$2.85 (from Lubbock)
AE-P Diluted 40%	\$1.67	\$1.88
AE-P Diluted 50%	\$1.46	\$1.63
AE-P Diluted 60%	\$1.24	\$1.37
AC-5	\$1.95	\$2.50
AC-10	\$1.90	\$2.45
AC-15P	\$2.40	\$3.15
HFRS-2	\$2.15	\$2.45 (from Austin)
MS-2	\$2.15	\$2.60 (from Austin)

These are plant pick-up prices by the gallon from our Saginaw facility, unless otherwise noted. For delivered product, freight will be added to the above prices. Freight is based on full transport loads of 5,500 gallons.

The common carrier bills demurrage at \$80.00 per hour after two hours. Pump and hose charge is \$90.00 per load. Return freight is one-half of the outgoing tariff.

A Federal Environmental Fee will be added to above prices at a rate of \$.49770/ton for asphalt and polymer loads or \$.00150/gallon for emulsion loads.

OCT 5 2018

Approved

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

SUBMITTED BY: Ralph McBroom
TODAY'S DATE: September 26, 2018

DEPARTMENT: Purchasing

DEPARTMENT HEAD: Ralph McBroom

REQUESTED AGENDA DATE: October 5, 2018

SPECIFIC AGENDA WORDING: Consider and approve renewal of RFB 2018-801 Asphalt and Asphalt Emulsions with Gem Seal Pavement Products, Cleveland Asphalt, and P2 Emulsions at current pricing and with Ergon Asphalt and Emulsions, Rooker Asphalt, and Crafcoc, Inc. at revised pricing.

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

TIME: 5 min	ACTION ITEM: X
(Anticipated number of minutes needed to discuss item)	WORKSHOP
	CONSENT:
	EXECUTIVE:

STAFF NOTICE:

COUNTY ATTORNEY:	IT DEPARTMENT:
AUDITOR:	PURCHASING DEPARTMENT:
PERSONNEL:	PUBLIC WORKS:
BUDGET COORDINATOR:	OTHER:

*****This Section to be completed by County Judge's Office*****

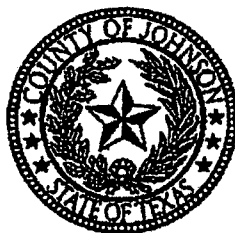
ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE _____

COURT MEMBER APPROVAL _____ Date _____

County of Johnson, Texas

Ralph McBroom.CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org



Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

1102 E. Kilpatrick, Suite B
Cleburne, Texas 76051
(817)556-6382
Fax:(817) 556-6385

August 27, 2018

Rooker Asphalt
Dolores@rookerasphalt.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Ms. Carlson,

Our contract with Rooker Asphalt expires September 30, 2018. Johnson County would like to exercise our option to renew with your firm for another year pending your agreement and Commissioners Court approval.

The new contract dates will be October 1, 2018 through September 30, 2019.

Please sign below and return to me via email.

Sincerely,

Courtnei Bragg
Johnson County Assistant Purchasing Agent

YES, I want to renew for another year (Date)

NO. I do not want to renew (Date)

Matt [Signature] 8/31/18

YES, I would like to renew with proposed pricing attached. (Date)

JOHNSON COUNTY

BID # RFB 2018 - 801

8/31/2018

DESCRIPTION

PLANT PICK UP

FREIGHT

TOTAL DELIVERED PRICE

PLANT LOCATION

DESCRIPTION	PLANT PICK UP	FREIGHT	TOTAL DELIVERED PRICE	PLANT LOCATION
CRS-2	\$ 2.35 per gallon	\$ 0.15 per gallon	\$ 2.50 per gallon	Ergon / Saginaw
CRS-2H	\$ 2.35 per gallon	\$ 0.15 per gallon	\$ 2.50 per gallon	Ergon / Saginaw
AC-5	\$ 2.45 per gallon	\$ 0.15 per gallon	\$ 2.60 per gallon	Ergon / Saginaw
AC-10	\$ 2.40 per gallon	\$ 0.15 per gallon	\$ 2.55 per gallon	Ergon / Saginaw
AC-15P 3% Polymer	\$ 3.10 per gallon	\$ 0.15 per gallon	\$ 3.25 per gallon	Ergon / Saginaw
MC-30	\$ 3.40 per gallon	\$ 0.39 per gallon	\$ 3.79 per gallon	Asphalt Fuel / Tulsa
CRS-1P	\$ 2.80 per gallon	\$ 0.40 per gallon	\$ 3.20 per gallon	Ergon / Lubbock
DILUTED AEP				
40% H2O / 60% product	\$ 1.83 per gallon	\$ 0.15 per gallon	\$ 1.98 per gallon	Ergon / Saginaw
50% H2O / 50% product	\$ 1.58 per gallon	\$ 0.15 per gallon	\$ 1.73 per gallon	Ergon / Saginaw
60% H2O / 40% product	\$ 1.32 per gallon	\$ 0.15 per gallon	\$ 1.47 per gallon	Ergon / Saginaw

RATE OF DEMURRAGE per hour \$ 90.00

MINIMUM ORDER 5,500 gallons

County of Johnson, Texas



Ralph McBroom, CPM
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

1102 E. Kilpatrick, Suite B
Cleburne, Texas 76051
(817)556-6382
Fax:(817) 556-6385

August 16, 2018

Crafco, Inc.
ATTN: Angie Hoaglin
6165 W Detroit Street
Chandler, AZ 88226
(210) 496-2070 p
(210) 496-2732 f
Ana.ortiz@crafco.com
angie.hoaglin@crafco.com

RE: RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Ms. Ortiz,

Our contract with Crafco Inc. expires November 13, 2018. Johnson County would like to exercise our option to renew with your firm for another year at the same pricing pending your agreement and Commissioners Court approval.

The new contract dates will be November 14, 2018 through November 13, 2019.

Please sign below and return to me via email.

Sincerely,

Courtnei Bragg

Courtnei Bragg
Johnson County Assistant Purchasing Agent

(See attached price increase request) 9/5/18
YES, I want to renew for another year (Date)

NO, I do not want to renew (Date)



September 6, 2018

Ms. Courtni Bragg
Assistant Purchasing Agent
County of Johnson
1102 E. Kilpatrick, Ste. B
Cleburne, TX 76051

Johnson County RFB 2018-801 Asphalt and Asphalt Emulsions

Dear Courtni:

Crafco, Inc., like many other companies in the asphalt supply and construction industry, are finding themselves in a position of having to adjust its pricing to try to stay in step with the fast rising raw material costs. We are committed to supplying quality products and to do our part to be as competitive as possible in this market. At this point, we respectfully request a price increase over current pricing.

This letter is to serve as an acceptance to exercise the option for an additional year and too request a price increase per Johnson County's price escalation clause. See attached invoices as

	<u>CURRENT PRICE</u>	<u>REQUESTED NEW PRICE</u>
<u>Delivered Price</u>		
34521 Polyflex Type 3	\$0.42	\$0.50
<u>Pick Up Plant Price</u>		
34521 Polyflex Type 3	\$0.40	\$0.48

We at Crafco, Inc. have enjoyed the working relationship we have had with Johnson County and look forward to the future.

If you have any questions please feel free to contact me.

Sincerely,

Cheryl Jones
Regional Manger
Crafco, Inc.

RFB 2018-801: Asphalt and Asphalt Emulsions (REBID)

Vendor:	Ergon Asphalt		Ergon Proposed Increase		Rooker Asphalt		Rooker Proposed Increase		Cratco Texas Inc.		Cratco Proposed Increase		Cleveland Asphalt		P2 Emulsion		Gem Seal		No Increase	Proposed Increase
	Pick up	Freight	Pick up	Freight	Pick up	Freight	Pick up	Freight	Pick up	Delivered	Pick up	Delivered	Pick up	Delivered	Pick up	Delivered	Pick up	Delivered		
CRS-2	\$1.45	\$0.1223	\$ 2.40		\$1.35	\$0.11	\$2.35	\$0.15	NO BID	NO BID	\$1.77	\$1.99	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
CRS-2H	\$1.45	\$0.1223	\$ 2.40		\$1.35	\$0.11	\$2.35	\$0.15	NO BID	NO BID	\$1.77	\$1.99	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
MS-2	\$2.15	\$0.1885	\$ 2.60		\$2.05	\$0.11			NO BID	NO BID	\$1.60	\$1.73	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
HFRS-2	\$2.15	\$0.1885	\$ 2.45		\$2.05	\$0.11			NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
RC-250	NO BID	NO BID			NO BID	NO BID			NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
AC-5	\$1.95	\$0.1223	\$ 2.50		\$1.85	\$0.11	\$2.45	\$0.15	NO BID	NO BID	\$1.87	\$2.09	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
AC-10	\$1.90	\$0.1223	\$ 2.45		\$1.80	\$0.11	\$2.40	\$0.15	NO BID	NO BID	\$1.87	\$2.09	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
AC-15P 3% Polymer	\$2.40	\$0.1223	\$ 3.15		\$2.30	\$0.11	\$3.10	\$0.15	NO BID	NO BID	\$3.16	\$3.38	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
AC-15XP 2% Polymer	NO BID	NO BID			NO BID	NO BID			NO BID	NO BID	\$3.16	\$3.38	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
MC-30	NO BID	NO BID			\$2.30	\$0.35	\$3.40	\$0.39	NO BID	NO BID	\$3.99	\$3.77	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
CRS-1P	\$2.45	\$0.3210	\$ 2.85		\$2.35	\$0.38	\$2.80	\$0.40	NO BID	NO BID	\$2.29	\$2.51	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
P2 Prime	NO BID	NO BID			NO BID	NO BID			NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
P2 Prime Emulsifies Concentrate	NO BID	NO BID			NO BID	NO BID			NO BID	NO BID	\$1.30	\$1.52	\$1.99	\$2.24	NO BID	NO BID	NO BID	NO BID		
Diluted AEP 40% H2O 60% Product	\$1.67	\$0.1223	\$ 1.88		\$1.57	\$0.11	\$1.83	\$0.15	NO BID	\$1.30	\$0.93	\$1.15	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
50% H2O 50% Product	\$1.46	\$0.1223	\$ 1.63		\$1.36	\$0.11	\$1.58	\$0.15	NO BID	NO BID	\$1.14	\$1.36	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
60% H2O 40% Product	\$1.24	\$0.1223	\$ 1.37		\$1.14	\$0.11	\$1.32	\$0.15	NO BID	NO BID	\$1.35	\$1.57	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
CWE/CWP2 Emulsified Asphalt	NO BID	NO BID			NO BID	NO BID			NO BID	NO BID	\$1.77	\$1.99	\$2.74	\$2.99	NO BID	NO BID	NO BID	NO BID		
Hot Pour Liquid Crack Sealer	NO BID	NO BID			NO BID	NO BID			\$0.40	\$0.42							\$0.445	\$0.46		
Rate of Demurrage Per Hour	First two hours free, \$80/hr after				First two hours free, \$90/hr after						First two hours free, \$80/hr after			First two hours free, \$80.00/hr after						
Minimum Order, if Applicable	5,500 gallons				5,500 gallons						5,000			5,000 gallons						
Other Fees	Pump & Hose \$90/load, return is 1/2 the outgoing tariff		A Federal Environmental Fee will be added to above prices at a rate of \$0.49770/ton for asphalt and polymer loads if \$0.00150/gallon for emulsion loads		Pump charges: \$200.00						Diluted materials cannot be returned for credit			Pump charges: \$80.00/hr, \$1500.00 return load						